

## MANAGEMENT CONSULTANT - BELGIUM

### Job Description

To strengthen our Belgian office, we are looking for **experienced management consultants**, specialized in marketing, sales, customer service, innovation and digital.

Your function:

- As a management consultant, you will be part of our project teams, supporting our clients - through various projects - in achieving their growth objectives and defining client tailored solutions:
  - development of analysis frameworks and recommendations;
  - implementation of improvement and change programs;
  - project and program management activities.
- Over time, you will develop an in-depth understanding of client challenges and become a trusted advisor.
- Depending on your experience and level you will also play a crucial role in the development of our Hedera practice:
  - develop our customer portfolio;
  - create new business opportunities;
  - manage a team of consultants;
  - ensure project delivery occurs within time and budget.

### Profile

- You have a master degree in a relevant field (business, commercial, engineering)
- You have 3-12 years of experience in management consulting and/or project management in one of our core domains: marketing, sales, customer service or client interaction channels;
- As a natural entrepreneur, you are addressing and listening to our client needs;
- You are able to work in team or independently, manage small engagements or parts of larger engagements;
- You are able to develop creative strategies and change programs in order to sustain the growth of our customers;
- You are structured and analytical in your approach;
- You have strong problem solving skills;
- You have strong oral and written communication skills, including presentation skills;
- Fluency in Dutch and/or French and English is a must;
- Occasional travelling is possible.



## What we offer

As a Hedera colleague, you will be part of a dynamic and fast-growing company with an international footprint and plenty of opportunities. You will face challenging assignments in an entrepreneurial atmosphere, with highly interesting job content as a result.

We offer a very attractive and complete compensation package, including company car, fringe benefits and extensive bonus schemes.

Your growth! Our passion!

## About Hedera

We are Hedera. To us, growth is more than a target. It's a passion.

Hedera Consulting is an inspiring community of experienced marketing, sales & customer service consultants as well as project and program managers, operating in Belgium, The Netherlands, Poland, Italy and Switzerland.

As a growth-driven management consulting company, we are passionate about assisting our clients with identifying high-value opportunities and realizing substantial and profitable growth. We do so by bringing foresight and knowledge, profound functional expertise, and a practical approach to build capabilities and deliver real impact.

Leveraging our deep industry expertise within various industries (including Banking, Insurance, Utilities, Pharma, Postal, Telecom, Automotive, FMCG, Retail and other), we focus on initiatives and challenges within:

- growth strategy;
- innovation management;
- marketing, sales and customer service;
- customer experience;
- omnichannel management;
- change management;
- digital transformation.

True to our entrepreneurial spirit, we are also taking the opportunity to source from our extensive expertise and in-house knowledge by starting up innovative new business ventures under the brand of Hedera Ventures.

**Interested?** Contact us on [jobs@hederaconsulting.com](mailto:jobs@hederaconsulting.com) and visit our website [www.hederaconsulting.com](http://www.hederaconsulting.com)