

## MANAGER - NETHERLANDS

### Job Description

To strengthen our Dutch office, we are looking for an experienced **Manager**, with **7+ years of consulting experience** in growth strategy, marketing, sales, customer service, innovation and/or digital transformation.

Your function:

- As a Manager, you are part of the management team and co-responsible for further driving Hedera's growth.
- You lead one or more project team(s) and support our clients in achieving their growth objectives and defining client tailored solutions:
  - Development of analysis frameworks and recommendations;
  - Implementation of improvement and change programs;
  - Project and program management activities.
- You are responsible for one or multiple client accounts.
- You are developing new offerings and a new customer portfolio over time.
- You are a role model for other Hederians and you are coaching and counselling other consultants.
- Depending on your expertise and specialization, you will also play a pivotal role in the development of our Hedera knowledge.
- Occasional travel to support or deliver international projects.

### Profile

- You have a master degree (business administration, engineering or related field)
- You have 7+ years of experience in management consulting and project management in our core domains: growth strategy, marketing, sales, customer service or digital transformation;
- You have an entrepreneurial spirit and you value listening to our client needs;
- You are able to manage large engagements and big teams;
- You are able to develop creative strategies and change programs in order to sustain the growth of our customers;
- You are structured and pragmatic in your approach;
- You have strong analytical and problem solving skills;
- You have strong oral and written communication skills, including presentation skills;
- Fluency in Dutch and English is a must.



## What we offer

As a Hedera Manager, you will be part of a dynamic and fast-growing company with plenty of development opportunities. You will face challenging assignments and take crucial responsibilities in large engagements in an entrepreneurial atmosphere.

We offer a very attractive and competitive compensation package, including company car, fringe benefits and attractive bonus schemes.

Your growth! Our passion!

## About Hedera

We are Hedera. To us, growth is more than a target. It's a passion.

**Hedera Consulting** is an inspiring community of experienced strategy, marketing, sales & customer service consultants as well as project and program managers, operating in The Netherlands, Belgium, Poland and Switzerland.

As a growth-driven management consulting company, we are passionate about assisting our clients with identifying high-value opportunities and realizing substantial and profitable growth. We do so by bringing foresight and knowledge, profound functional expertise, and a practical approach to build capabilities and deliver real impact.

Leveraging our deep industry expertise within various industries (including Banking, Insurance, Utilities, Telecom, FMCG, Retail and High-Tech), we focus on initiatives and challenges within:

- Growth strategy;
- Innovation management;
- Marketing, sales and customer service;
- Digital transformation;
- Customer experience;
- Omnichannel management;
- Change management

Through **Hedera Insights** we help our clients to gather, structure and use market and customer insights through business intelligence and analytics.

Through **Hedera Ventures** we support entrepreneurs with innovative, promising and unconventional ideas to build their concepts into businesses.

**Interested?** Contact [jai.rambaratsingh@hederaconsulting.com](mailto:jai.rambaratsingh@hederaconsulting.com) and visit our website [www.hederaconsulting.com](http://www.hederaconsulting.com)