

SENIOR CONSULTANT - NETHERLANDS

Job Description

To strengthen our Dutch office, we are looking for a **Senior Consultant**, with **3-7 years of consulting experience** in growth strategy, marketing, sales, customer service, innovation and/or digital transformation.

Your function:

- As a Senior Consultant, you are part of one or more project team(s) and support our clients in achieving their growth objectives and defining client tailored solutions:
 - Development of analysis frameworks and recommendations;
 - Implementation of improvement and change programs;
 - Project and program management activities.
- You develop in-depth understanding of client challenges and become a trusted advisor.
- You are a role model for other Hederians and you are coaching and counselling junior consultants.
- Next to delivering projects and coaching junior consultants, you also play an active role in the development of our Dutch Hedera practice by creating new business opportunities and developing our customer portfolio.
- Occasional travel to support or deliver international projects.

Profile

- You have a master degree (business administration, engineering or related field)
- You have 3-7 years of experience in management consulting and project management in our core domains: growth strategy, marketing, sales, customer service or digital transformation;
- You have an entrepreneurial spirit and you value listening to our client needs;
- You are able to work in teams or independently, manage small engagements or parts of larger engagements;
- You are able to develop creative strategies and change programs in order to sustain the growth of our customers;
- You are structured and pragmatic in your approach;
- You have strong analytical and problem solving skills;
- You have strong oral and written communication skills, including presentation skills;
- Fluency in Dutch and English is a must.



What we offer

As a Hedera Senior Consultant, you will be part of a dynamic and fast-growing company with plenty of development opportunities. You will face challenging assignments and take crucial responsibilities in small and large engagements in an entrepreneurial atmosphere.

We offer a very attractive and competitive compensation package, including company car, fringe benefits and attractive bonus schemes.

Your growth! Our passion!

About Hedera

We are Hedera. To us, growth is more than a target. It's a passion.

Hedera Consulting is an inspiring community of experienced strategy, marketing, sales & customer service consultants as well as project and program managers, operating in Belgium, The Netherlands, Poland and Switzerland.

As a growth-driven management consulting company, we are passionate about assisting our clients with identifying high-value opportunities and realizing substantial and profitable growth. We do so by bringing foresight and knowledge, profound functional expertise, and a practical approach to build capabilities and deliver real impact.

Leveraging our deep industry expertise within various industries (including Banking, Insurance, Utilities, Telecom, FMCG, Retail and High-Tech), we focus on initiatives and challenges within:

- Growth strategy;
- Innovation management;
- Marketing, sales and customer service;
- Digital transformation;
- Customer experience;
- Omnichannel management;
- Change management

Through **Hedera Insights** we help our clients to gather, structure and use customer insights through business intelligence and analytics.

Through **Hedera Ventures** we support entrepreneurs with innovative, promising and unconventional ideas to build their concepts into businesses.

Interested? Contact jai.rambaratsingh@hederaconsulting.com and visit our website www.hederaconsulting.com